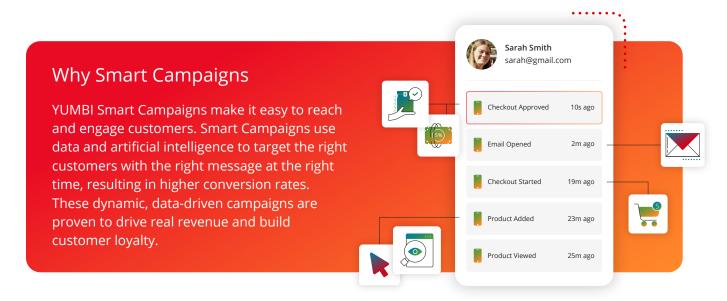


## Connect to customers with automated campaigns

Take customer engagement to the next level with real-time data and YUMBI Smart Campaigns. As a restaurant brand owner who already uses YUMBI to process orders, you know how important it is to stay connected with your customers. YUMBI Smart Campaigns revolutionize the way you engage with your customers by automating personalised campaigns based on their behaviour.



## **Activate tried and tested Smart Campaigns today**

YUMBI Smart Campaigns are fully developed, tried, tested, and ready for use, saving you precious time. Purpose-built for quick-service restaurants, they're specifically designed to trigger messages that encourage customer lifetime value.

# Messages with Impact

#### **Checkout Reminder**

Customers who add menu items to their carts but don't complete their order for whatever reason are prompted to finish the order process.



Debonairs Pizza

now

Hey Joe! You have some great deals in your cart. Check out with the code IAMBACK for 10% off your meal!

### **A Warm Welcome**

Welcome new customers with a push notification or SMS directly after they register. Users are automatically added to a 'newly registered' audience and you're immediately able to showcase special deals to build trust and foster loyalty.



## **Happy Birthday**

Customers are more receptive to receiving personalised messages on their birthday. Your customer-centric approach will surprise and reward them, improving retention rates.



teers

now

Steers wants to wish you a happy birthday! Here is a 25% off voucher for your next meal to help you celebrate!



Galito's Chicken

now

Joe! It's your birthday! Your birthday is a big deal so enjoy a 25% off voucher on your next meal. Happy birthday to you!

## **Escalating Incentive**

An escalating incentive gradually increases in value over time until the customer makes their first purchase.

- ✓ Day 0: Send welcome message to potential customers with new menu item.
- ✓ Day 7: Send promotional message for popular but low-gross margin product.
- ✓ Day 14: Send voucher to incentivise non-purchasers.

Welcome Message
Welcome! Be sure to check out our range of menu items.

MAY Promotional Message

Order any meal to the value of R75 and get 2 free milkshakes!

MAY Voucher Message

Here is a voucher on us! Order any meal off our menu and get 25% off!

With YUMBI Smart Campaigns, you **GET, KEEP and GROW** customers with real relevance and the power of effective engagement.

Request a free demo today.

